



athenaCollector®

The athenaCollector Advantage

Spend less time on administrative tasks and more time doing what you do best—focusing on your patients and the long-term vision for your practice:

- ▶ 9.2% average increase in client collections*
- ▶ 37% average reduction in DAR*
- ▶ Benefit from the most up-to-date payer intelligence
- ▶ Have the most time-consuming work done for you
- ▶ Get more control of your practice to make better decisions

Achieve all this through a cloud-based solution that stays up-to-date on insurance rules and pay-for-performance incentives, and empowers your current decisions and future planning with workflow insight and comprehensive reporting.

To find out how athenaCollector can help your practice, contact us at

☎ 877.317.4188 or
www.athenahealth.com/capella

athenaCollector is a cloud-based physician billing and practice management solution that reduces administrative red tape and allows you to efficiently assess, plan, and improve your practice performance while increasing revenue. It's easy to use, saves time, and gets you more money and more control of your practice.

We provide a powerful cloud-based software platform called athenaNet®, which makes patient processing and practice workflow more efficient and provides complete visibility into your practice. Track and access information on any claim, from its starting point to its payment date. Create robust reports that are simple to run. Get instant data—from staff productivity to payer revenue—for every business decision you need to make.

More Money—Faster

We flag medical billing and coding errors, so you can correct them before they become problems. And we let you know when there's an inaccuracy on a claim—before it can be denied. The result? Our clients see an average 9.2% increase in collections. And because over 94% of our claims are resolved on first submission, clients see an average 37% reduction in their days in accounts receivable.*

Up-to-Date Payer Intelligence

Our athenaNet Intelligence team continuously researches new insurance rules, builds them into our patented billing rules engine, and makes them available across our network to all clients, resulting in fewer claim denials. The team also tracks new government Pay-for-Performance (P4P) rules to help make sure you receive the incentive payments for which you're eligible. And while some vendors provide software you need to update at additional cost every six months, we constantly update our software and rules engine for you, giving you faster access to insurer coding changes—all free of charge.

Relief from Time-Consuming Work

We provide you with comprehensive business services, including claim submission, insurance package management, electronic eligibility verification, payment posting, claim follow-up, denial management, and more—all executed for you by athenahealth. You'll spend less time on administrative tasks and more time doing what you want to do—treating your patients and planning for the future of your practice.

More Control and Visibility

Our powerful cloud-based software empowers your current decisions and future planning with an intuitive Workflow Dashboard and comprehensive reporting functions.

* Based on a weighted average for athenahealth clients with valid pre-athenahealth benchmark data that had their 15-month anniversary with athenahealth during 2009.

“I now have real-time visibility into all of my practices, giving me the ability to manage my staff at the user level. I now wake up each morning and check on how things are going across the enterprise and since the system is centrally hosted, I can access this data from anywhere.”

— **Thomas Mohr, MD**
Pediatric Partners Medical Group, MPC
20-physician practice
Temecula, CA

“Approximately 95% of the claims that leave our office are correct and are paid on the first pass through the system. This alone saves an enormous amount of time and money.”

— **Mark Netherland, CFO**
Virginia Cardiovascular Specialists
38-physician practice
Richmond, VA



athenahealth, inc.
311 Arsenal Street
Watertown, MA 02472
877.317.4188

Part of an integrated suite

athenaCollector is part of an integrated suite of cloud-based medical services used and trusted by more than 26,000 providers across the U.S.

athenaClinicals®



athenaClinicals provides a unique service approach to electronic health records, delivering increased revenue, decreased cost, and more clinical control to medical practices. Our flexible, cloud-based, Stage 1 “Meaningful Use” certified software incorporates government mandates faster. Start-up costs are minimal. And back-office services electronically sort and post all clinical information—including building and maintaining electronic connections to labs, pharmacies, and hospitals—at no additional charge.



athenaClinicals,
release 10.10
CC-1112-360400-1

athenaCommunicator®



athenaCommunicator offers on-demand, automated, and live communication services to support and streamline patient-physician interactions outside the exam room. With automated messaging, an online patient portal, and live operator services, our solution can help your practice make appointment reminder calls, distribute test results, and handle inbound calls. So you can be competitive, compliant, and accessible while improving your bottom line.

athenaCoordinatorSM



athenaCoordinator leverages an intuitive web-based platform to facilitate easy order entry and order status for physicians. This care coordination service also enables our pre-certification and pre-registration services and delivers clean orders to the hospital. Orders no longer fall through the cracks.

About athenahealth

At athenahealth we offer the leading cloud-based practice management, EHR, and patient communication services that help medical groups get more money and more control of patient care.